

Debate versus Dialogue

Debate

Dialogue

<ul style="list-style-type: none">• Goal is to win	<ul style="list-style-type: none">• Goal is to discover common ground
<ul style="list-style-type: none">• One listens to find the opponents weak points	<ul style="list-style-type: none">• One listens to understand
<ul style="list-style-type: none">• One criticizes other points of view	<ul style="list-style-type: none">• One openly considers all points of view
<ul style="list-style-type: none">• Assumes one right answer to a question or problem	<ul style="list-style-type: none">• Assumes that many different ideas can contribute to a fuller solution
<ul style="list-style-type: none">• Comes from a position which one defends	<ul style="list-style-type: none">• Expresses feelings, concerns, fears, and uncertainties
<ul style="list-style-type: none">• Exposes faults in the positions of others	<ul style="list-style-type: none">• Demonstrates strengths on all sides of an issue
<ul style="list-style-type: none">• Looks to strengthen a predetermined position	<ul style="list-style-type: none">• Uncovers brand new possibilities and opportunities
<ul style="list-style-type: none">• Further polarizes antagonistic positions	<ul style="list-style-type: none">• Builds bridges of understanding
<ul style="list-style-type: none">• Promotes competition	<ul style="list-style-type: none">• Promotes collaboration